



Bozazi Panashe Mataure

Sales representative

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First Names Bozazi Panashe
Surname Mataure
Address 4861 Chikanga Benwin
Nationality Zimbabwean

Personal profile

Highly motivated and organized sales professional with a strong passion for delivering exceptional customer experiences and driving sales results. Skilled in building strong relationships and identifying new business opportunities.

Education

Bachelor's degree in Risk Management and insurance

Mar 2019 – Dec 2023

National university of science and technology

- Developed expertise in insurance policy analysis and underwriting processes.
- Gained in-depth understanding of risk assessment techniques and their application in business environments.

Work experience

Twilight financial services

Jan 2024 – Dec 2024

Sales representative and customer care services

- Assisted customers in navigating product options and services to suit their specific needs.
- Provided exceptional customer service to enhance client satisfaction and retention.
- Developed and maintained strong relationships with customers, leading to repeat business and referrals.
- Collaborated with team members to achieve sales targets and improve overall company performance.
- Resolved customer inquiries and complaints in a timely and efficient manner, ensuring a positive customer experience.
- Assisted customers in navigating product options and services to suit their specific needs.
- Generated new business by identifying potential leads and actively engaging with prospects to discuss their needs and available solutions.

Twilight financial services

Driver

Jan 2024 – Dec 2024

- Ensured safe and timely transportation of goods to various destinations.

ZIMNAT General insurance

Underwriting intern

Oct 2021 – Oct 2022

Front desk and receptionist

- Assessed risk factors and evaluated insurance applications to determine coverage eligibility.
- Assisted in the development of customized insurance solutions for clients based on their unique needs.

Languages

English (Professional)
Shona (native)

Skills

Salesmanship
Customer Service Excellence
Product Knowledge and Promotion
Problem Solving Abilities
Effective Communication Skills
Client Relationship Management
Negotiation Skills
Team Collaboration

Hobbies

Modelling and photography
Baking
Cooking

Reference

References available upon request.