

Pawan k khatri Indian Sindhi

SALES & MARKETING PROFESSIONAL Own UAE visa & Car license

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PROFILE SUMMERY

With <u>more than 17 years of experience, including 2 years</u> in the UAE, I am a results-driven, self-motivated, confident, hard worker, and a dynamic, <u>versatile professional</u> with a positive attitude.

My <u>multi-faceted skills</u>, experience, and knowledge span various roles in different sectors, including Regional Sales Manager and Showroom Manager in apparel/garment retail sales, Loan Sales Officer in banking and finance in the UAE, Healthcare manager in Hospital, Floor Manager in FMCG and F&B, Room Service Manager in hospitality and Cashier cum Accountant in Other.

I am known for consistently surpassing sales targets and achieving exceptional results.

I bring a strong commitment to excellence in both my professional and personal work.

My knowledge, <u>dedication</u>, <u>loyalty</u>, <u>responsibility</u>, work ethic, energy, creativity, and resource efficiency mindset make me a valuable asset in achieving organizational goals and <u>driving success</u>.

WORK EXPERIENCE

Self-Employed 2020 – 2024, Multiple Trading, Delhi NCR, India Sales Officer 2017 - 2019 Legacy Finance Services, Dubai, UAE

Regional Sales Manager- 2014- 2017 Apparel/Garment Retail, Limited Delhi NCR

Floor Manager 2012Area Sales Manager Showroom manager Floor manager Floor manager
2014 Mega Mart Super Market, Delhi
Retail Limited Co 2010- 2012 Delhi NCR
Apparel Retail Limited, Delhi NCR 2007-2010
Branded Restaurant chain Lucknow India

Room service manager - 3Star Hotel Lucknow India

Cashier cum Accountant- monthly Profit & loss and provisional balance sheet, sale tax filing

Key Responsibilities

Sales Promotion
Client interaction Customer Service
Market Research & consumer Insights
Collaboration Team Leadership
Policy Compliance Staff Training
Inventory management & Order Processing
Reporting & records
Additional Duties Accounting Auditing

SKILLS

Sales & Marketing Expertise
Retail operations & Sales
Collaboration & Team work
Customer relationship & service
Time management
Communication skill
Strategic planning
Inventory & Loss control management
Entrepreneurial skills
Accounting knowledge
Creative thinking & Problem solving

Education

Executive MBA in Retail Management MBA in Financial & Marketing Management Master of Science in Specialized Healthcare Post B.Sc. in Health Management

Personal details

Languages: English, Hindi, Sindhi

Nationality: Indian

Current location Dubai UAE Hometown: Delhi NCR

Visa status: UAE Resident Visa

Car License: UAE car license and Indian car license since 2003

Job Search- Business development Sales Marketing Retail Sales Delivery Others, any industry

Not interested in jobs based solely on commission unless I receive a fixed monthly amount