

Syed Azharuddin

Sales and Marketing | BFSI | Retail | Business Development | HR | Airline & Airport Operations

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Professional Summary

Results-driven professional with extensive experience in Sales, Marketing, Talent Acquisition, and Airline Operations. Skilled in managing teams, conducting training sessions, and delivering measurable outcomes. Fluent in English and Hindi, with a proven ability to build strong client relationships.

Key Skills

- Talent Acquisition and Team Management
- Retail and Investment Banking
- Digital Marketing (SEO, VMS)
- Airline Operations (AOC, Baggage Handling, Customer Service)
- MS Word, Excel, PowerPoint, Visual Basic
- Problem-Solving, Adaptability, Creativity
- Customer Requirement Prioritization

Education

B.Com, Dr. C.V. Raman University, 2019
P.U.C, Siddhartha Pre-University College, 2008
S.S.L.C, Good Hope English High School, 2005

Professional Experience

HR Hiring Manager / Business Development Manager, JEEM Marketing LLC (Dubai)

July 2023 - October 2024

- Managed retail banking sales processes for a 22-member team.
- Provided regular updates to directors and conducted training sessions.
- Led end-to-end recruitment, including volume and lateral hiring.
- Enhanced onboarding processes to streamline candidate experiences.

Retail Sales Officer, Surani Group (Abu Dhabi)

March 2023 - June 2023

- Delivered retail banking solutions and achieved sales targets.
- Established strong client relationships to foster business growth.

Technical Support Specialist, Altisource (USA)

April 2019 - November 2022

- Oversaw property updates and negotiations within the US mortgage market.
- Managed vendor services to enhance operational efficiency.

Sales and Marketing Manager, Citibank (India)

November 2012 - February 2015

- Surpassed sales goals by cross-selling financial products.
- Assisted corporate clients in investment and retail banking solutions.

Ground Staff Operations, IndiGo Airlines (Bangalore)

October 2010 – September 2012

- Managed baggage handling and ensured timely processing for on-time departures.
- Provided exceptional customer service at check-in counters and boarding gates.
- Coordinated with the Airport Operations Control (AOC) team to streamline ground operations.
- Resolved passenger queries and addressed complaints to ensure a smooth travel experience.
- Assisted in maintaining safety and compliance with airport and airline regulations.

Passport & Visa

Passport No: T4080364 | Valid Until: 05 March 2029

Visa Status: Work Permit (Valid Until October 2025)